

## Zhonka Surfbreak Program Overview and Agreement

Zhonka Broadband values relationships with espresso shops, cafes, markets, taverns, and computer retailers. With this in mind, we invite quality establishments to participate in our "Zhonka Surfbreak" program. In brief, the Surfbreak program uses a hi-speed Zhonka / Qwest DSL connection to provide complimentary wireless Internet access to your patrons. We feel this program offers participating businesses a significant strategic advantage over competing establishments that charge for access. Additionally, you can use the DSL for your office connectivity needs along with the public wireless space.

Surfbreak locations are also listed on the Zhonka website and other wireless-related web directories. Zhonka also actively promotes the Surfbreak locations in advertising, media releases, direct mailing and other such marketing initiatives. We will also provide some technical support and guidance when setting up the wireless access point.

Zhonka considers the following factors when selecting Surfbreak locations:

- Appropriate sitting area for customers to use wireless access;
- Established, legal business (1 year minimum + license, letterhead, cards, website);
- Consistent customer base and favorable recommendations from clients;
- Ability to communicate problems or questions to Zhonka via e-mail;
- Ability to sign-up new users and recommend packages to customers (computer stores only).

Surfbreak partners will agree to these requirements:

- Display Zhonka banner, poster and/or window sticker (all provided) in front window of Surfbreak location;
- Maintain a publicly accessible, complimentary "Zhonka Surfbreak" wireless Internet access point;
- Display Zhonka brochures plus technical instruction and liability disclaimer sheet in a visible location;
- Provide Qwest DSL circuit including DSL modem and wireless equipment;
- Offer a special set-up package and sign-up customers (computer stores only).

To assist Zhonka in providing premium quality Internet services to each Surfbreak location, we require a designated liaison for technical and marketing matters. To ensure accuracy, please update Zhonka with any informational changes to your company's assigned contact person and/or changes to your location description.

This agreement and the Surfbreak program in general, is voluntary and may be cancelled by either party at any time by written notice by authorized personnel specified below.

X \_\_\_\_\_ Date: \_\_\_\_\_  
for Surfbreak Location

Name: \_\_\_\_\_ E-mail: \_\_\_\_\_ Web address: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

X \_\_\_\_\_ Date: \_\_\_\_\_  
Dave Olson, Minister of Marketing Affairs  
for Zhonka Broadband  
204 Quince St. NE, Suite 201  
Olympia, WA 98507

LAST UPDATED 5/19/04